

# YASHWANTH SAI TATINENI

New York, NY | +1 (857) 395-3889 | [Yashwanthtatineni916@gmail.com](mailto:Yashwanthtatineni916@gmail.com) | [LinkedIn](#) | [yashneni.com](http://yashneni.com)

Product manager who builds, 4 years across consumer, data, and voice AI products. On the job I own requirements, evals, and unit economics for an AI agent platform now resolving 82% of live sessions without a human. On my own I built **Three Axis** end to end, research through infrastructure, a live data product with active users.

## CORE SKILLS

**AI & Agents:** Agentic Workflows, Conversational AI & Voice Agents, LLM Prompt Engineering & Evals, Grader Design, RAG, Claude, Codex, Figma

**Product Management:** User Research & Discovery, PRDs & Acceptance Criteria, Roadmap & Prioritization, Product Metrics, Go-to-Market, Pricing & Unit Economics

**Technical:** SQL, Python, REST APIs & Webhooks, PostgreSQL, Stripe Billing, AWS

## PROFESSIONAL EXPERIENCE

**AI Product Associate**, Stealth AI Startup, Remote

Jan 2026 to Present

- Own the roadmap and product requirements for an agent platform taken **0 to 1**, now running **1,000 live sessions a month** with **82% finishing end to end with no human**, at a **cost per resolved session** that sets margin before a quote goes out
- Drove the platform strategy with the founding team: **verticals as config rather than code**, which turned one deployment into four with no new backend work
- Write the eval engineering ships against, so the test set is the spec: **150 ms endpointing**, every session graded pass or fail on a written rubric, regression on live tests before any prompt change releases, and the grader itself audited to **under 15% false passes**
- Found an **identity deadlock** by reading escalation traces, then hunted three more by replaying malformed requests against my own API, including a retry that booked the same person twice. Made idempotency a shipping requirement and set the **automation boundary**: what the agent closes alone, and what goes straight to a human

**Technical Business Analyst, Customer & Product Operations**, Alstream Tech, New Jersey

Mar 2025 to Dec 2025

- Traced a conversion drop to fee logic misfiring across **3 transaction event types**, then shipped the fix with engineering in **3 phases** so live orders never hit a fee path that was only partly fixed, taking the fee error rate from **4.1% to 2.8%**
- Shipped **6 reporting dashboards** that retired a standing pull queue for **12 stakeholders**, taking recurring data requests from **12 a week down to 5**
- Built automated checks on data quality and metric definitions that caught drift before it reached a report, so a dashboard could not quietly change what a number meant

**Founder**, **Three Axis**

Aug 2025 to Present

- **Alternative data platform for active investors and market analysts**, live with subscription revenue. The research the signal is built on, the product, the design, the code, and the infrastructure it runs on are all mine, across a consumer terminal and a developer API. Took it from first commit to first paying customer while working full time
- The product sits on a **proprietary data asset**: 15 years of market history computed into a signal set that exists nowhere else. Tested against **665 held out days** and shipped only what survived, because for this buyer the data is the product
- Own monetization end to end: tier design, trial onboarding, and which features sit behind the gate. **8% of signups convert to paid** with no sales motion or paid acquisition, and no formal launch yet
- Design for daily retention rather than feature count. The watchlist leads with what is approaching next, so the first screen answers the question a user has before the open

**Graduate Associate, Analytics & Product Development**, Pennsylvania State University, PA

Jan 2023 to Dec 2024

- Built a **RAG** document search system on AWS Bedrock over the lab's internal documents, replacing a manual hunt through shared drives
- Partnered with engineering on an alert service that surfaced roughly **30 failed payments a month** the same day they occurred, replacing a reconciliation pass that ran **4 days behind**

**Product Analyst, Portfolio Operations**, Incredible India Projects Pvt Ltd, Bangalore, India

Jan 2021 to Dec 2022

- Automated invoice reconciliation so billing errors were caught before invoices went out, protecting **\$170K a year**
- Scored a **book of 250 accounts** by churn risk using cohort analysis, flagging **40 at risk** for proactive outreach, of which sales saved **12**
- Modelled unit economics and payback periods for new partner relationships, setting the SLAs, pricing tiers, and credit limits the team signed partners against

## EDUCATION & CERTIFICATIONS

**Master of Engineering Management**, Pennsylvania State University | 3.67/4.0

Jan 2023 to Dec 2024

**B.E., Electrical & Electronics Engineering**, Ramaiah Institute of Technology

Aug 2018 to Aug 2022

PMI CAPM (Active) | Oracle Cloud Infrastructure Generative AI Professional